

## Faculty Profile

- **Faculty Name** : Sangram Pandurang Pawar
- **Designation** : Assistant Professor
- **Department** : Faculty of Management Studies (MBA)
- **Mobile No.** : 9970871835
- **Email Id.** : spp@amgoi.edu.in

### ● Educational Qualification

Sl.	Degree	University	Class
1	BSC - Bachelor of Science	Shivaji University, Kolhapur	First
2	MBA – Master of Business Administration	Shivaji University, Kolhapur	First Class with Distinction
3	MPhil- Masters of Philosophy	Shivaji University, Kolhapur	'A' Grade
4	PhD- Doctor of Philosophy	Shivaji University, Kolhapur	Pursuing

### ● Professional experience:-

**Total experience in years:-14**

**Teaching: - 14**

**Industrial: -00**

**Research: -03**

Sl.	Organization	Post	Period
1	Ashokrao Mane Group of Institutions, Vathar	Assistant Professor	07 Aug 2012 to Till Date

### ➤ Subject Taught:-

Postgraduate Subjects			
1	Indian Ethos & Management Concept	3	Information Technology for Management
3	Research Methodology	4	Strategic & Change Management
5	Advertising & Sales Management	6	Innovation & Entrepreneurship
7	Contemporary Issues in Marketing	8	Customer Relationship Management
9	Business to Business Marketing	10	E-Business

- **Project Work at U.G.:-** Website Development For Agriculture Retail Shop
- **Project Work at P.G.:-** A Study Of Distribution Channel
- **Research Area of Interest:-** Consumer Behaviour, Strategic Management

### ➤ Paper Published in National & International Journal:-

Sl.	Title	Name of Journal	Type* (NJ/IJ)	Date	ISSN No.
1	Study on customer satisfaction on hot drinks with Specific reference to Horlicks	In Journal of Emerging Technologies and Innovative Research	IJ	October 2022	2349-5162
2	on Impact of demographic factors on perception of Work life Balance	In Journal of Emerging Technologies and	IJ	March 2023	2349-5162

		Innovative Research			
3	The Rise of Online On-Demand Services and Challenges and Opportunities for Offline Retailers	International Journal of Advance and Applied Research	IJ	Jan-Feb 2025	2347-7075

\* NJ- National Journal                      IJ- International Journal

➤ **No. of Project Guided at U.G. Level:-**      00

➤ **No. of Project Guided at P.G. Level:-**      60

➤ **STTP/FDP/Workshops/Attended/Participated:-**

Sl.	Name of STTP/FDP/workshop	Organized By	Date
1	One day workshop on “SPSS” application through practical’s	Sgi Kolhapur	March 2013
2	Two days workshop on Research methodology	CSIBER Kolhapur	Nov 2014
3	One day workshop on Research methodology	AMGOI Vathar	Dec 2014
4	One day workshop on “Copyright Filing for Research Work	DYP, Salokhenagar	5 <sup>th</sup> May. 2024
5	One Week Online Faculty Development Program "Outcome Based Education: A Step Towards Excellence"	Under Margdarshan Scheme of AICTE, New Delhi	11–15 May 2020
6	One Week National Level e-FDP on “Comprehensive Quality Initiatives for Higher Education in Pandemic Era”	IQAC, Uka Tarsadia University (UTU), Bardoli, Gujarat	May 2020
7	One Week Online International FDP on "Skilling Teachers for Online Education"	Uka Tarsadia University (UTU), Bardoli, Gujarat	June 2020
8	One Week Online FDP on “Innovation, Entrepreneurship and its Relevance in Industry 4.0 Practices in the Post Covid-19 Situation”	Terna College of Engineering, Mumbai	May 2020
9	One Week Online FDP on "Exploring the Dimensions of Innovation, Incubation and Emerging Technologies to Embrace Post COVID Changes"	Finolex Academy of Management & Technology, Ratnagiri	June 2020
10	One Week Online FDP on “Innovative Teaching Pedagogy in the Technical Institutions”	IQAC, MVPS’s KBT College of Engineering, Nashik	June 2020
11	One Week Online FDP on “Promoting Quality Culture in Technical Institutions”	IQAC under UGC Paramarsh Scheme	25–29 May 2020

12	Five Days FDP on NAAC Revised Framework	Faculty of Management Studies (MBA), Vathar	21–25 March 2023
13	One Day FDP on “Effective Teaching with Cases and Simulation”	Dept. of Commerce and Management, Shivaji University in association with Harvard Business Publishing & SUMTA	August 2023
14	One Week Online FDP on “Opportunities and Challenges in Outcome Based Education”	AMP Vathar, Kolhapur	January 2024
15	One Week Online Faculty Development Program "Outcome Based Education: A Step Towards Excellence"	Under Margdarshan Scheme of AICTE, New Delhi	11–15 May 2020
16	Google for Education AI Implementation Program 2026	Ashoakrao Mane Group of Institutions, Vathar	26th May 2026
17	Enhancing Research Competency and Technology Integration in Academic Practices	Ashoakrao Mane Group of Institutions, Vathar	27th April2026- 2nd May 2026
18	Emerging Trends in Artificial	Ashoakrao Mane Group of Institutions, Vathar	29th December 2025- 3rd Jan 2026
19	Questionnaire Designing	IIRA, Mumbai	26th Feb 2026- 28th Feb 2026
20	45th GISFI Standardization Series Meeting and International Workshop on Digitisation : Bridging the Present and Future	Ashoakrao Mane Group of Institutions, Vathar	30/10/2025- 1/11/2025

➤ **Programs Organized:-**

Sl.	Name of Program	Institute	Date
1	One Day Workshop on Research A Career Path Under lead College Activity	AMGOI, Vathar	29 <sup>th</sup> March. 2025
2	One Day Workshop on Research Methodology and project report Under lead College Activity	AMGOI, Vathar	30 <sup>th</sup> March. 2026
3	Enhancing Research Competency and Technology Integration in Academic Practices FDP	AMGOI, Vathar	27th April2026- 2nd May 2026
4	Dipotsav 2025-Socio Marketing Event	AMGOI, Vathar	14th and 15th October 2025
5	One Day Workshop on Research Methodology Under lead College Activity	AMGOI, Vathar	27 <sup>th</sup> March. 2024

6	Dipotsav 2024-Socio Marketing Event	AMGOI, Vathar	24 <sup>th</sup> -25 <sup>th</sup> October 2024
7	Dipotsav 2023-Socio Marketing Event	AMGOI, Vathar	14 <sup>th</sup> -15 <sup>th</sup> October 2023
8	Dipotsav 2022-Socio Marketing Event	AMGOI, Vathar	8 <sup>th</sup> -9 <sup>th</sup> October 2023
9	National Level Technical Event REFLEX	AMGOI, Vathar	2014 Onwards

- **Departmental Responsibilities:-** NBA, NAAC, Industrial Visit Coordinator, Class Coordinator
- **Other Experience/Responsibilities If Any :-**
- **Social Contribution If Any:-** Fort Cleanliness Mission.
  1. **Professional Membership If Any:-** Member Shivaji University Management Teachers Association,
  2. **Us membership**